

#### **Offer Holder Presentation**

#### **Engagement & Careers**

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International Engagement and Careers









## Activity: On a scale from 1 to 10, how would you rate yourself?

- 1. I would like to secure a job after graduating.
- 2. I am aware of my career options.
- 3. I possess knowledge about the industry I aim to enter.
- 4. I know how to enter my desired industry.
- 5. I am confident about securing a job in my chosen industry.









#### What does a career look like?



- We will work with you to help you gain a better **understanding of yourself**.
- We help you to truly comprehend the **obstacles and opportunities** that surround you.
- We aim to boost your confidence in planning your career.









## Key elements to finding a job



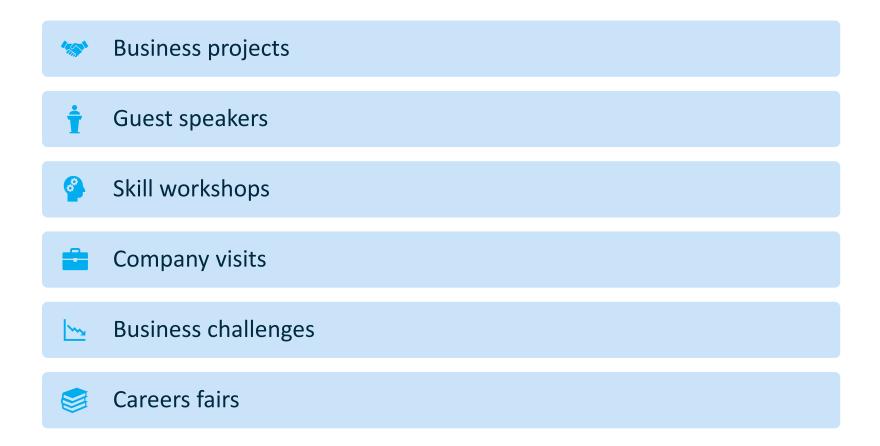








### How we can support? – Employer Engagement











#### **Employer Engagement – Business Projects**

- Practical Application: Real Business Problems
- Enhance Your Soft Skills: Problem Solving, Adaptation, Communication, Time Management, etc.
- Gain Industry Insight
- CV Enhancement
- Opportunity to Network
- Potential Employment Opportunities









#### **Employer Engagement – Guest Speakers and Skill Workshops**

Employer	Торіс
TWS Partners	
	Game Theory Consulting
IEC	Empowering International Students: Navigating Cultural Differences
Decathlon China	Decathlon China Campus Visit
Harrington Starr	Fintech Career Navigation: Insights for the Financial Technology Sector
Crédit Agricole Corporate and Investment Bank	The Power of Data in Investment Banking: Insights into Mastering Quantitative Analysis
Arca Blanca	Future focus: How does AI and data impact consulting
Machins Solicitors	International students understanding your post study visa options
Bank of China	Navigating cultures in the world of Finance
LinkedIn	Navigating the Chinese Job Market with LinkedIn China
Sage	Digital transformation in Accounting and Finance
Cap EQ	Corporate Finance
McDermott Will & Emery UK	
LLP	Investment Banking and M&A
Boss 直聘	China job market overview









## **Employer Engagement – Company Visits**

Enhance student understanding of real-world business environments and develop essential career skills through direct interaction with industry leaders.

















#### **International Students Specific Support**

Events tailored to international standards.

Supporting international students through:

- Employers with a global presence.
- International opportunities.
- Global labour market insight.
- Skill workshops customised for international needs.
- Career fairs in China every September.









### **Employer Engagement**









# **Third**















Business School







Deloitte.

**HUAWEI** 









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SEPHORA









































SHEIN





## Careers Service at Durham University Business School



- Dedicated postgraduate careers team at the school - support and guidance.
- Offers you the opportunity to build your employability skills for a successful future career.
- Full range of services to complement the events, workshops and fairs organised by the University's careers team.
- Wide range of resources
- Individual career appointments
- Connecting you with business



## **Questions**











#### Get in touch

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